



# SPOTLIGHT ON Jeff Roemer

Sometimes, the most fortunate opportunities are borne out of chance meetings. In 2016, at a networking event, Jeff Roemer engaged in a very simpatico conversation with Justin Sapp, the owner of Certified Property Inspection. Roemer, who owned a property inspection company, had a customer-centric focus for managing his business. When he met Sapp, he found a kindred spirit. Both men realized that their business philosophies were identical, as was their approach to home inspections. After a few days of discussion, comparing notes, and a dinner with their wives to be sure they were all a good fit, Jeff shuttered his own business and formally joined Certified Property Inspection.

Working in the contractor business since he was sixteen years old, Roemer brought a wealth of contractor and home inspection knowledge with him. He says that he was first intrigued with the idea of becoming a home inspector in 1992 when he followed a home inspector during an inspection while purchasing his first home. A few years later, in 1998, he left his architectural product sales job and entered the home inspection industry.

In 2008, Roemer suffered a severe injury which eventually led to an amputation. Once he fully recovered,



Jeff with his wife Kim, son Casey and his BFD Wilson

he was eager to return to the career he loved so much. So, he went back to home inspector training for relicensing or, as he fondly calls it, “Inspector Man School.”

When asked about his typical day, Roemer says he starts his day at 6:30 am by checking his emails and messages before heading to his first inspection. He says that each inspection takes about 2 1/2 - 3 hours, and he usually eats lunch in his vehicle between appointments. He rounds out his day, dropping off tests and equipment at the lab for assessments.

He shares that what he most enjoys about his job is meeting people and educating clients about the home they plan to purchase and its strengths and any possible weaknesses.

Sapp said, “Jeff and I have worked together for six years, and in that time, I have learned A LOT from him. Not just about inspecting homes, but about life and family. He’s a great inspector, very funny, and he works harder and complains less than anyone with two feet. But more important than any of those qualities, he is just a good man who loves his wife, kids, and his job, and treats EVERYONE he meets, including dogs, like he’s known them his whole life.

With a bass two vocal, Roemer has a passion for choral music and travels with his group, singing in various venues, including Carnegie Hall. Singing a Capella and reading are also among his favorite past-times. However, he says he is happiest when at the end of the day, he returns home and his BFD (Big Farm Dog) Wilson greets him. - sponsored content Certified Property Inspection

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“Certified Property Inspection was on time, on point, and beyond thorough! I would suggest them to anyone in need of their services. Through their direction, my family will have a new home soon! Thank you Jeff!

- Danny L.

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