



# SPOTLIGHT ON Greg Chapman

Before joining the team at Certified Property Inspection, Greg Chapman worked in Commercial AV and Access Control traveling throughout the east coast. When he and Kara (his wife) decided to start a family, Greg knew he wanted to reorient his career path closer to home. He felt that being an active participant in the upbringing of his children was important. Luckily, the perfect career choice was closer than he realized.

Greg's wife was familiar with what home inspectors do and, with her husband's hands-on approach, thought a career in inspection would be a good fit for him. As a Realtor, she had used the services of Certified Property Inspection. She believed that the company's culture and excellent quality of work would make it an ideal employer for Greg. Thus, she facilitated an introduction to Justin Sapp, owner of Certified Property Inspection.

In addition to home inspections, Greg is is certified for various other home-related inspections, including: well and septic, wood destroying insects, chimneys, docks, and sea walls. He also devotes a portion of his time representing the company at various expos and fairs. He is an active member of the Cecil County Board of Realtors and on the Care Committee.



*Greg with his wife Kara and their son*

Greg shares that his average day consists of answering questions for clients and realtors, and completing two, sometimes three inspections daily. He typically spends evenings promoting the company and answering client questions, emails, and phone calls.

Greg enjoys grassroots marketing, building relationships, and educating home buyers regarding the most significant purchase they will ever make. He shares that he takes the time to walk clients through their new home, focusing on the education of the home as an important part of the inspection process. Greg enjoys the end of the inspection when the clients smile while offering thank yous and when friendships develop. He believes these relationships are crucial to his success at Certified Property Inspection.

When he is not working, Greg spends time with family and pursuing his other passions, including drag racing, building cars, boating, and jet skiing.

Sapp says, "Greg is a much-beloved member of our team. One of our most requested inspectors, he establishes a great rapport with his clients and treats everyone he meets like an old friend. He's a genuine, good family man, volunteers with his church, and even mentors struggling young people. We are lucky to have such a talented, honest, and hard-working guy... just don't ask him to drive a Ford because that's just a bit too much for him to handle!"

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“Greg was very knowledgeable and was able to locate the problem points. He showed me the locations with his camera then took the time to measure the distances from the septic tank externally. I will pass his information and written suggestions to my installer/ repair man!!

- Michael V.

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